



EXPORT-IMPORT BANK *of the UNITED STATES*

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

RICHARD MAXWELL

VICE PRESIDENT AND HEAD OF TRADE FINANCE AND INSURANCE DIVISION

Richard Maxwell, a senior manager with broad experience in international banking, lending, and political risk and trade credit insurance, is vice president and head of Ex-Im Bank's Trade Finance and Insurance Division. He oversees all of Ex-Im Bank's medium-term products, including loans, insurance and guarantees; all short-term single-buyer products; all sovereign transactions (except for aircraft); and all transactions involving financial institutions as guarantors.



Maxwell brings a strong underwriting, international risk management and business development background to this position. He came to Ex-Im Bank in October 2003 from GMAC Commercial Finance LLC, where he was senior vice president of Risk Management.

Before joining GMAC Commercial Finance in 2002, Maxwell was senior vice president of commercial underwriting at Euler American Credit Indemnity (EACI). From 1983 to 1997, he held a variety of positions at American Express Bank LTD (AEB), ending as senior director/manager-North America, correspondent banking and international trade finance. He began his career at the Foreign Credit Insurance Association (FCIA).

Maxwell received his masters degree in international economics from West Virginia University and a bachelors degree in economics from West Virginia Wesleyan College.

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