



EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

J. JOSEPH GRANDMAISON

MEMBER OF THE BOARD OF DIRECTORS

J. Joseph Grandmaison is a member of the board of directors of the Export-Import Bank of the United States (Ex-Im Bank). President George W. Bush nominated Grandmaison for the Ex-Im Bank position on November 29, 2001, for a term expiring January 20, 2005. He was confirmed by the U.S. Senate on December 20, 2001, and was sworn in on December 26, 2001.

Grandmaison's responsibilities include voting on matters of Ex-Im Bank policy and all transactions in excess of \$10 million. In addition, Grandmaison assists in coordinating Ex-Im Bank's business development initiative in sub-Saharan Africa.



Grandmaison served from 1993 to 2001 in the Clinton Administration as director of the U.S. Trade and Development Agency (TDA). At TDA, Grandmaison managed the investment of more than \$425 million in more than 1,300 overseas projects specifically designed to involve U.S. companies - small- and medium-sized businesses to Fortune 500 enterprises - in their subsequent implementation.

Prior to joining Ex-Im Bank, Grandmaison briefly returned to the private sector as managing director, international development for Don Breazeale and Associates, a California-based transportation consulting company that specializes in port, rail and freight operations.

Grandmaison's previous federal service includes a presidential appointment from 1977 to 1981 as federal co-chairman of the New England Region Commission, a capacity in which he served with six New England governors.

In his professional career, Grandmaison has also been vice president of a New England-based management consulting company, an adjunct professor in the College of Communications at Boston University, and host of public affairs television programs in Boston and New Hampshire. Active in public affairs in his home state of New Hampshire, Grandmaison was the Democratic Party nominee for governor in 1990.

Grandmaison is a graduate of Burdett College in Boston and was a fellow at Harvard University's Kennedy School of Government, Institute of Politics and Senior Managers in Government program.

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